

DMS BACKGROUND AND CREDENTIALS

Robert F. Gricius, President and Founder

Robert F. Gricius holds a Computer Science Degree from the University of California, Berkeley, an M.B.A. in Finance and is a licensed C.P.A in the Commonwealth of Virginia. Mr. Gricius founded RFG Associates, Inc. in 1992 after a career as a Hospital Chief Financial Officer and Corporate Director of Managed Care for a \$1 billion+ multi-hospital system in the Mid-Atlantic region.

RFG Associates, Inc. has been a successful healthcare consulting company focused on data driven solutions for providers since 1992. The founder and President of this entity is a recognized industry expert witness in contract negotiations, Federal and State hospital reimbursement, and retrospective settlements with commercial, managed care, Medicare and Medicaid.

In his capacity as a healthcare industry expert witness, Gricius has represented provider clients in disputes with governmental and commercial managed care payers comprising over 80% of the covered lives in the Mid-Atlantic region and with several Medicaid States and Medicare. Based on his professional reputation and experience as a testifying expert witness, he has opined on the financial fiduciary responsibilities of administrative executives, contract compliance issues between providers and payers, anti-trust issues as they pertain to managed care contracting, Medicare and Medicaid claims adjudication and cost report

settlement and Third Party Administrator performance in claims adjudication and capitation management.

From 1998 to 2002, RFG Associates, Inc. represented eighteen hospitals in the Commonwealth of Virginia versus the State Title XIX program after uncovering a series of nine separate systemic hospital inpatient reimbursement errors subsequent to a claims payment methodology change (Per Diems to AP-DRG's). These system errors artificially deflated payments to every hospital in the State over a period of four years. Final settlement was reached over this extended period subsequent to a series of appeals that generated \$22 million in supplemental Medicaid claims payments to his clients and stipulations for corrective action on behalf of the contracted vendor.

In his most recent expert witness case, representing a small hospital in the Mid-Atlantic region versus one of the top 4 HMO's in the country, Mr. Gricius obtained a ruling by a 3 arbitrator tribunal that included 100% of his calculated damages (including cumulative underpayment interest), treble exemplary damages for gross negligence and willful misconduct, attorney's fees and expert witness fees.



DMS Corporate affiliations

- *Title XIX/XVI Eligibility Vendor with operations in seventy-one hospitals in the N.E. United States*
- *Endorsed by the Virginia Hospital and Healthcare Association, the Mississippi Hospital Association and the Tennessee Hospital Association's THA Solution Group as their preferred vendor for DSH/340B services*
- *National and regional law firms with a strong healthcare practice focused on Medicare & Medicaid*
- *WFJ and Associates; a regional consulting firm focused on bringing the "best in class" niche service providers to mid and small hospitals in the Mid-Atlantic and Southern United States*
- *A national Pharmacy consulting firm specializing in 340B operations and management who partners with DMS to help their clients obtain, maintain and re-acquire entitlement to this critical program*