

OUR CLIENTS

DMS currently serves 42 hospitals, consulting firms, Medicaid eligibility vendors, Pharmacy management firms and state associations that encompass 24 states, including, but not limited to the following entities:

- One of the top five for-profit hospital systems in the U.S. with facilities in 19 States
- A 600+ bed tertiary hospital in the Southwestern U.S.
- A 300+ community hospital in the Western U.S.
- A 1,000+ multi-hospital system in the Mid-Atlantic region
- One of the four largest non-profit teaching facilities in the Mid-Atlantic region
- A 500+ bed sole community provider in the South
- A 200+ bed rural-regional referral facility in Northeast
- A 300+ inner-city facility in the Mid-Atlantic region
- A 600+ bed regional referral center on the border of 4 states in the Southern U.S.
- A NYSE-listed healthcare consulting firm with operations in 18 states
- A Title XIX/XVI eligibility vendor with operations in 71 hospitals in the Northeast
- A Pharmacy consulting firm with operations in 24 States
- A State-owned 3 hospital system in the Deep South
- Hospital associations in the Mid-Atlantic and Southern U.S.

Client testimonials

“IN SEPTEMBER OF LAST YEAR WE WERE NOTIFIED THAT FI HAD MADE AN AUDIT ON THE MEDICAID DAYS THAT TOOK US BELOW THE MINIMUM FEDERAL DSH THRESHOLD. WE HAD TWO WEEKS BEFORE THE END OF THE AUDIT. WE CALLED DSH MANAGEMENT SOLUTIONS. EARLY THIS YEAR WE RECEIVED FORMAL NOTIFICATION FROM FI THAT THEY HAD ACCEPTED 93% OF OUR ADDITIONAL SUBMITTED MEDICAID ELIGIBLE DAYS, INCLUDING THE OUT-OF-STATE MEDICAID CLAIMS. WE WERE EXTREMELY PLEASED WITH THE RESULTS AND PERFORMANCE OF DMS IN THIS VERY IMPORTANT ENGAGEMENT, AND RECOMMEND THEM WITHOUT RESERVATION.”

(SVP CFO—Major hospital center in the Mid-Atlantic area)

“WE BELIEVE THAT OUR PARTNERSHIP WITH DMS WILL PROVIDE MATERIAL, QUANTIFIABLE FINANCIAL BENEFITS TO OUR HOSPITAL MEMBERS, ASSIST THEM IN ADDRESSING THE CRITICAL ISSUE OF THEIR FULL MEASURE OF COMMUNITY BENEFITS PROVIDED, AND AFFORD HOSPITALS THE TOOLS TO EFFECTIVELY MANAGE THE MEDICAL AND FINANCIAL BENEFITS OF THOSE PATIENTS WHO NEED IT THE MOST.”

(Vice President—hospital association)

“I HAVE POSITIONED YOUR FIRM AS THE MOST ROBUST DSH MANAGEMENT ORGANIZATION IN THE COUNTRY, AND I HAVE SEEN DOZENS OF SIMILAR FIRMS”

(Senior Director—NYSE listed healthcare consulting firm)

“I TELL OUR HOSPITAL MEMBERS THAT THE BEST ANALOGY FOR THE SERVICES YOU PROVIDE IS TO COMPARE THE ROLE OF A PRIMARY CARE PHYSICIAN TO A SUB-SPECIALIST; YOUR SUB-SPECIALTY EXPERTISE ENABLES YOU TO TAKE A PRIMARY DIAGNOSIS AND REFINE IT TO POINT WHERE YOU CAN FOCUS ON THE SPECIFIC ISSUES AFFECTING OUR MEMBERS”

(Chief Operating Officer—hospital association)